

Victoria White

Details

Orders and commissions

Customers managed

Sub-Agent

Name *

Code

Prefix

Email

Telephone

Address

No.

City

Postal Code

Country

State

Victoria White

VW

VictoriaWhite@teleworm.us

815-276-6123

Emeral Dreams Drive

4440

Chicago

60607

United States

Profile image

Retail agent

Set as retail agent

Commission management

Commissions

25

Manage staggered commissions

Head Agent

None

Type of agent

Area Manager

Associated e-commerce user

Victoria White

Message

Agent	Commission	Type	Additional fixed rate	Subtotal	Paid off
Victoria White (Area Manager)	25,00	Percentuale	0,00	5,24 €	--

Commission as surcharge

Commission Total: € 5,24

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VG7 SALES

Improve the performance
of your sales force

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Online typography

AGENTS

Sara Rossi

Mario Bianchi

Giuseppe Viola

Paolo Verdi

Marco Rossi

Tommaso Bianchi

sara@agents.vg7

PassWord1234

LOGIN

iffa

100%

50%

100%

50%

100%

50%

100%

50%

100%

50%

100%

50%

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VG7 SALES

Manage all agents and their commissions quickly, easily and efficiently

With the agents module, you can organize your sales force and automatically calculate the commissions to be paid. You can define the master data of your agents and define the hierarchy between them. Each agent has limited access to the sales area of the platform and can therefore independently manage their own customers.




Agents and levels



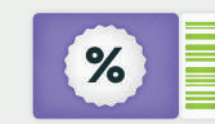
Commission management



Commissions can be managed in different ways, e.g. differentiated by order, by mark-up margin used, by customer and by customer list. In addition, it will be possible for the agent to place orders from e-commerce on behalf of a customer assigned to him.



Customer assignment



Agent coupon

Agents and levels

This feature allows you to create agents and to enable them to use the platform. To be more precise, to create estimates and orders for the customers assigned to them.

Each agent accumulates his own commission and that of his sub-agent.

Customer assignment

Each agent profile has its own associated customer network. These customers are the only ones that the agent can see within the management system and for which he can place orders and estimates.

It is also possible to set a different commission for each managed customer.

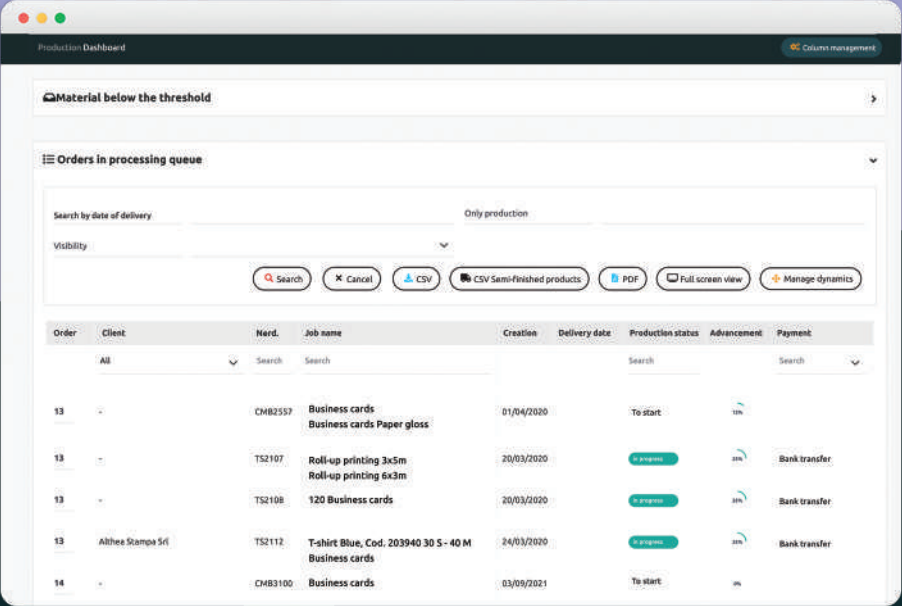
Commission management

This feature allows you to calculate the commission accrued by each agent, both on the basis of what is configured in his master data and on the basis of the commission of his sub-agent.

Commissions can be fixed or percentages and can be associated at the level of an individual customer, order, price list or margin.

Agent coupon

Each agent can be associated with a discount coupon to be assigned to the prospects he manages, to entice them to purchase. Each coupon spent keeps track of a prospect who has converted into an acquired customer.



Sales dashboard



“Manage all agents and their commissions quickly, easily and efficiently”